






## Valuing Industrial Information: Making information pay its way



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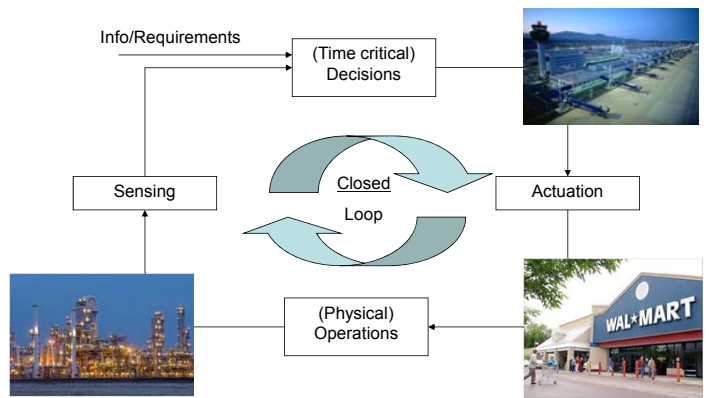




## Overview

- What is valuing industrial information [in an infrastructural context]?
- Why do it?
- How?
- Supply Chain Cases
- Infrastructural Cases










## Using Industrial Information

## Overview

- **What is valuing information [in an infrastructural context]?**
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## What is Valuing of [Industrial] Information?

*The process of quantifying the impact that [improved] information has on decisions & actions that address a desired business issue*

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*The delivery of information of a required quality through appropriate technological routes*

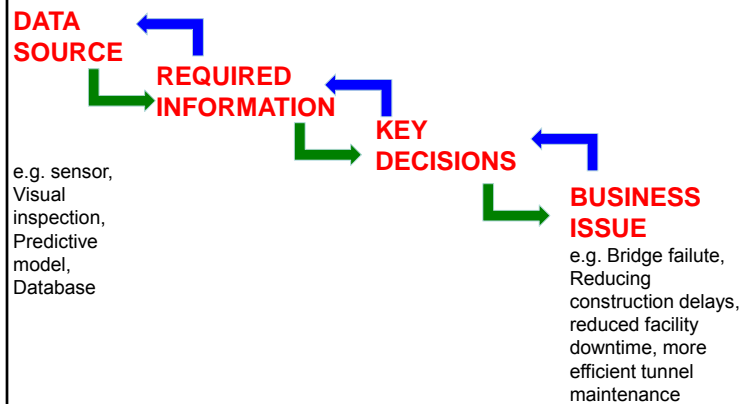
## What is Valuing of [Industrial] Information?

### Decisions

- Decisions & Information: role of information is to improve decisions
- Decisions influence ability to
  - Prevent failure
  - Maintain effectively
  - Operate reliably

### Information

- Information quality is critical:
  - Timeliness
  - Accuracy
  - Completeness
  - Reliability
- IT: Information ≠ IT systems, sensors etc



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- What is valuing information [in an infrastructural context]?
- Why do it? Why formally value Information?
- How? Approaches for Valuing Information
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### Why Value Information?

- Information is not free. All useful information has a cost.
- The benefit that new/improved information provides is often:
  - Unclear
  - Uncertain
  - Probabilistic
  - Misunderstood
- Information without a decision has no use or value
- Many different potential sources of information

The diagram shows a 'Supply Chain Tracking System' leading to 'Supply Chain Tracking Information', which informs 'Operational Decisions'. These decisions result in a 'Gross Value of Information'. However, the system also incurs a 'System Cost'. The 'Net Value of Information' is calculated as the 'Gross Value of Information' minus the 'System Cost'.

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### Why Value Information?

*Should I invest in barcode or RFID for construction supply chain monitoring?*

*Is manual inspection as effective as automated sensing in a) structural failure detection/prevention b) reducing maintenance costs?*

*Will an integrated information model provide benefits beyond labour cost savings?*

*Will 1,2,10,100 sensors be most appropriate for improving operational performance?*

*Is a crack worth detecting?*

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### How To Value Information?

**DATA SOURCE** → **REQUIRED INFORMATION** → **KEY DECISIONS** → **BUSINESS ISSUE**

**VOI = Impact With Info – Impact Without**

1. Clarify business issue(s) to be addressed
2. Estimate impact of "improvement" of issue [freq, cost, size]
3. Identify key decisions critical to ensuring issue addressed
4. Clarify range of outcomes of key decisions
5. Determine information critical to supporting key decisions.
6. Establish sensitivity of decision outcome to [quality of] each information variable
7. Determine technological solution for providing information at appropriate level of quality

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### Vol tools: Impact Analysis

Selected Outcome / Outcome level / Action → **Impact Analysis** → Change in Impact On Business Issue

- Real options
- Fuzzy theory
- Heuristic Methods
- Scenario Planning
- Simulation
- Application specific tools
- ...

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### Vol tools: Decision Modelling

Information types / Quality of Information → **Decision Model** → Selected Outcome / Action

Range of Decision Options

Many tools:

- Bayesian networks
- Hidden Markov Models
- Utility theory
- Decision trees
- Simulation
- ...

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### Vol tools: Information Generation

Range of Decision Options

Data Inputs [Sensor or other] / Data properties → **Information Generation** → Information [for decision making]

Many tools:

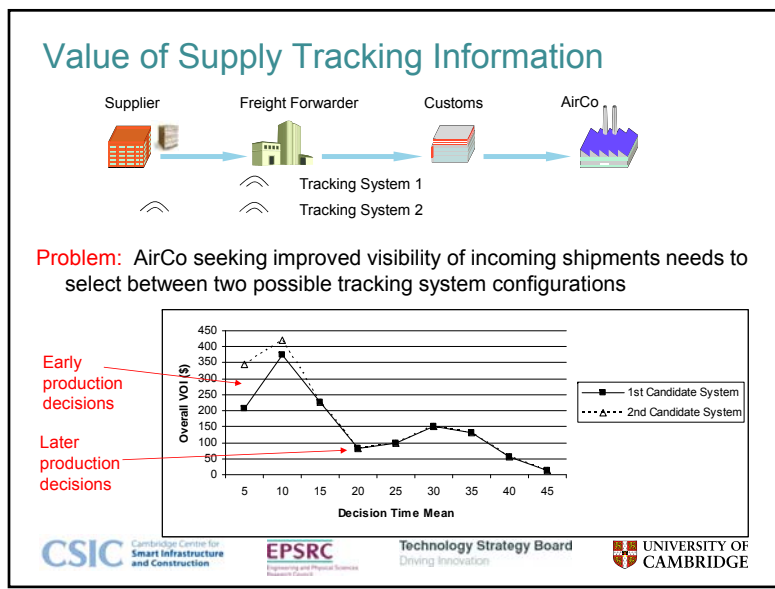
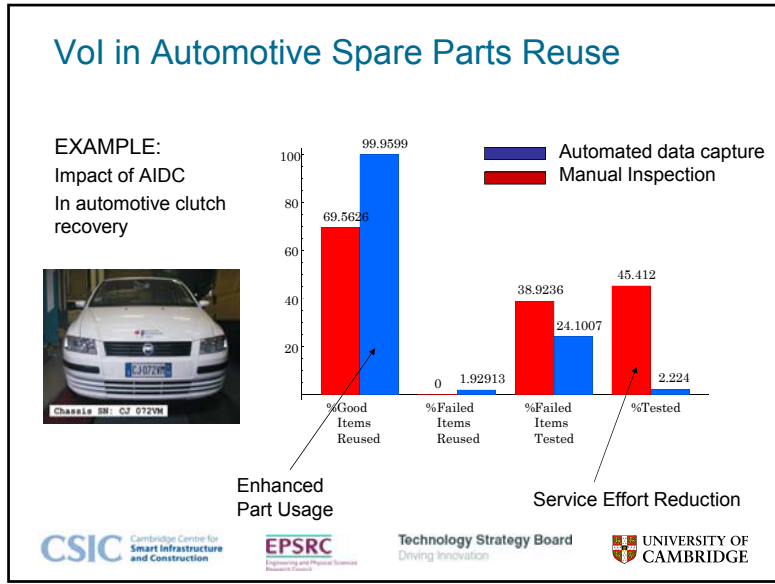
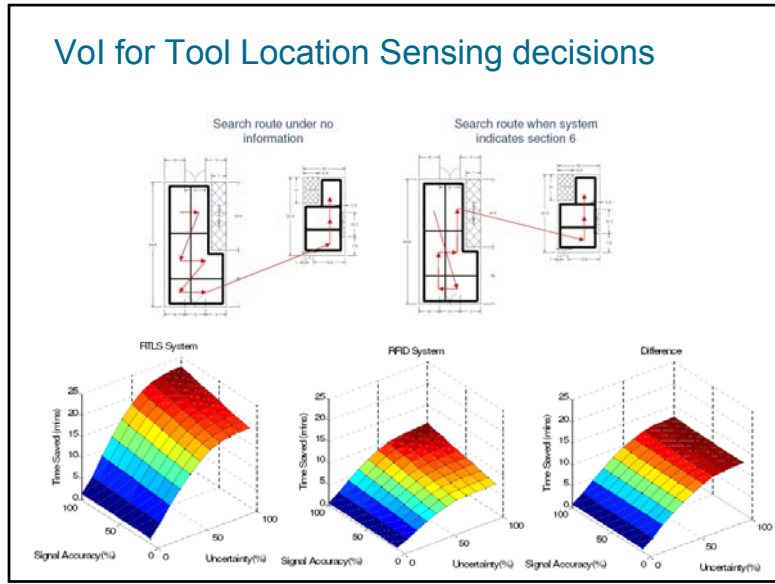
- Signal processing
- Kalman Filtering
- Predictive modelling
- Quality analysis

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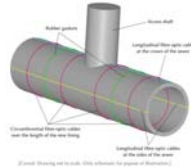
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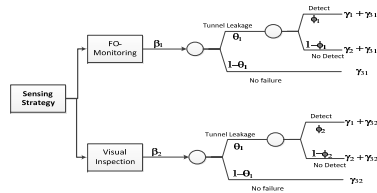
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### Value of Sensing in Tunnel Excavation Monitoring

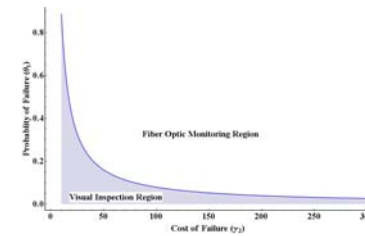
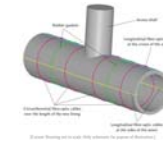
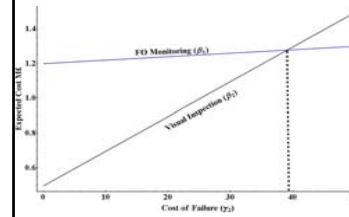
- To monitor and to mitigate the risk of sewer damage, two monitoring strategies are considered
  - Visual Inspection
  - Fiber Optic Monitoring



Probability	Costs
$\theta_1 = \text{Pr}(\text{tunnel leakage})$	$\gamma_1 = \text{Repair cost}$
$\phi_1 = \text{Pr}(\text{detect by FO}   \text{tunnel leakage})$	$\gamma_2 = \text{Failure cost}$
$\phi_2 = \text{Pr}(\text{detect by VI}   \text{tunnel leakage})$	$\gamma_{31} = \text{Monitoring cost for FO}$
	$\gamma_{32} = \text{Monitoring cost for VI}$
	$\beta_1 = \text{Expected cost for FO}$
	$\beta_2 = \text{Expected cost for VI}$

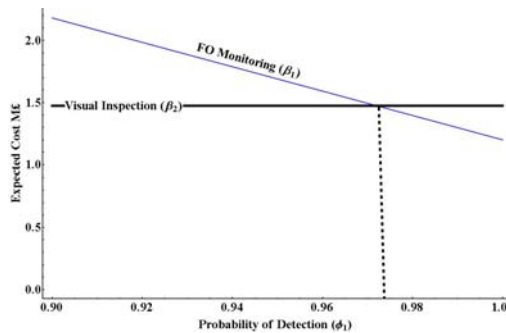


### Value of Sensing: Tunnel Excavation Monitoring



### Value of Sensing: Tunnel Excavation Monitoring

- Minimal accuracy of the FO sensing should be greater than 97.5%
- Else, Visual inspection at 90% accuracy is preferable



### Summary

- Presented an approach to formally valuing information
- Beginning to examine infrastructural challenges
- Doesn't replace modelling, sensor development, data analysis!
- Closing loop on information is only way to get value from it