# Delivering Prosperity and Diversity through Business Improvement Districts

**Ruth Duston** 

Managing Director Primera Corporation Ltd.



The regeneration specialists

#### INTRODUCTION

- Oversee a number of BIDs/Business Led partnerships
- The role of BIDs in Place shaping
- BIDs aspirations for a location
- Baseline of a BID District
- Development and implementation of a Place shaping Strategy



#### **GUIDING PRINCIPLES**

- We manage districts as places, not just buildings.
- We seek to create places hosting resilient communities.
- We recognise the importance of BIDs being well connected.
- We seek to deliver a vision through deeper collaboration.



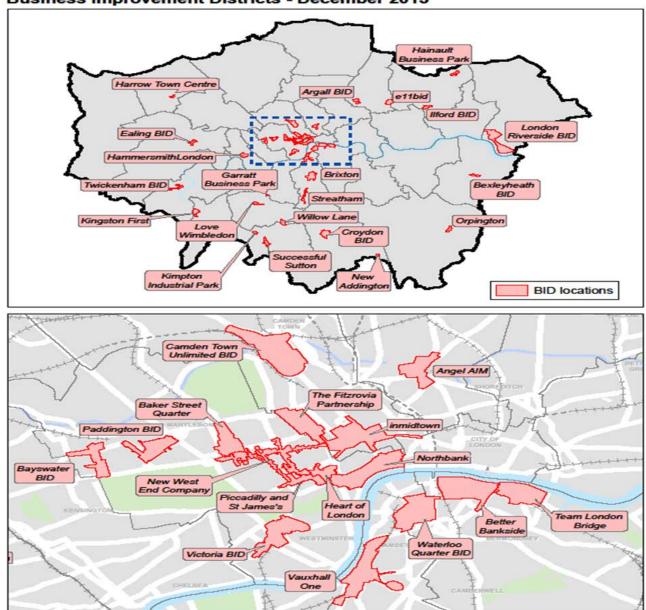
#### WHAT DO WE WANT TO ACHIEVE

We want our districts to be more flexible, more open & more appealing with:

- Active locations
- Integrated districts that are open to the rest of London
- Well connected
- Better streets with less traffic
- The best green, open spaces
- Thriving, enterprising businesses
- An architecturally interesting location



#### **Business Improvement Districts - December 2013**





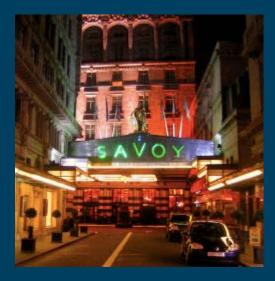
### THE BIDs





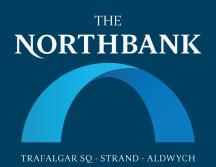


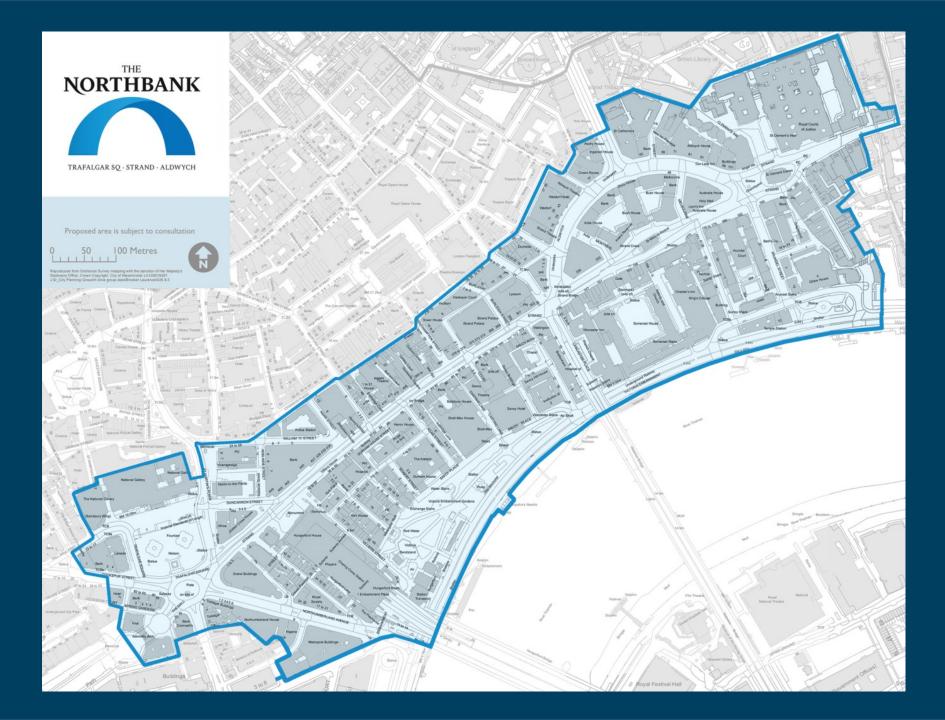
# THE FUTURE OF THE NORTHBANK











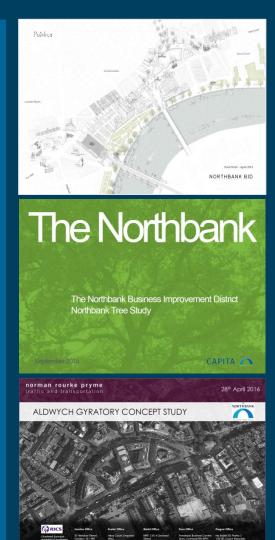
# Northbank Public Realm

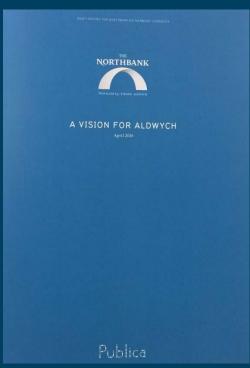


PUBLIC REALM VISION AND STRATEGY

June 2015



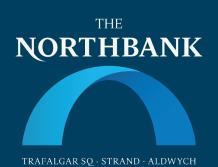




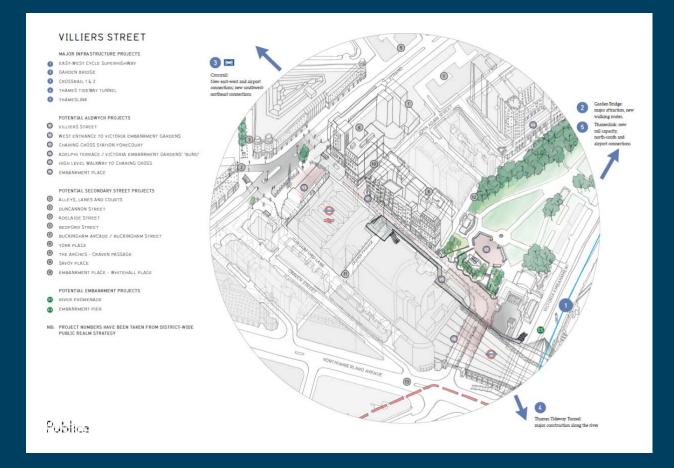


# Aldwych





# Villiers Street





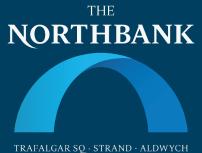
# Additional Services

#### **NORTHBANK AMBASSADORS**



#### **NORTHBANK CLEAN TEAM**



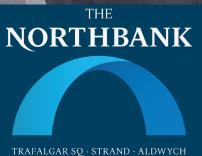


# Eye-catching improvements









# Success in 2016/2017







# Privilege card & magazine







# Safe and Secure

Security

Outreach/Engagement

Working together with Partners













# Success in 2016/17

#### **SUMMER FESTIVAL**



#### DIGITAL MARKETING





# Corporate Social Responsibility

Wellbeing

**Careers Event** 

Air Quality

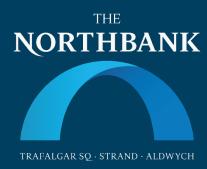


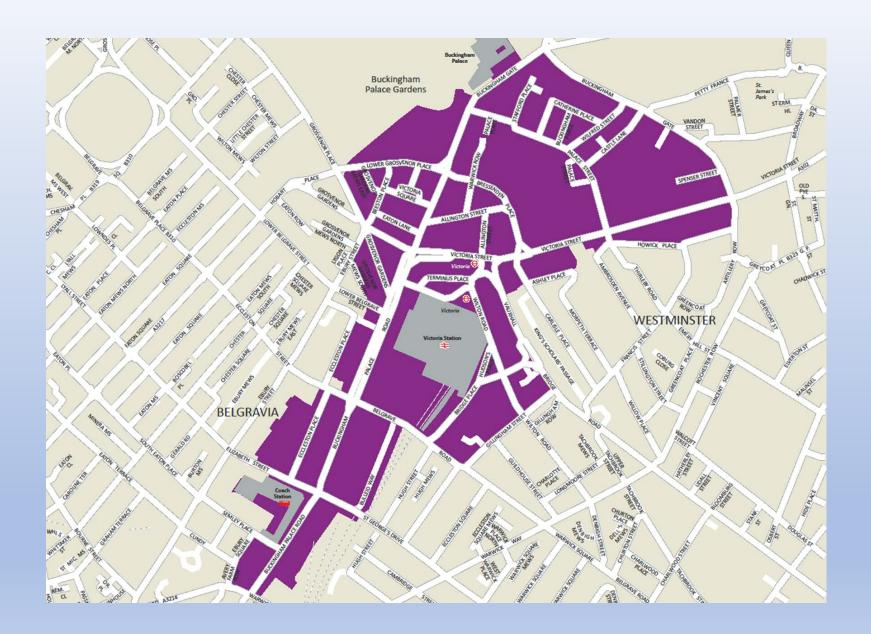






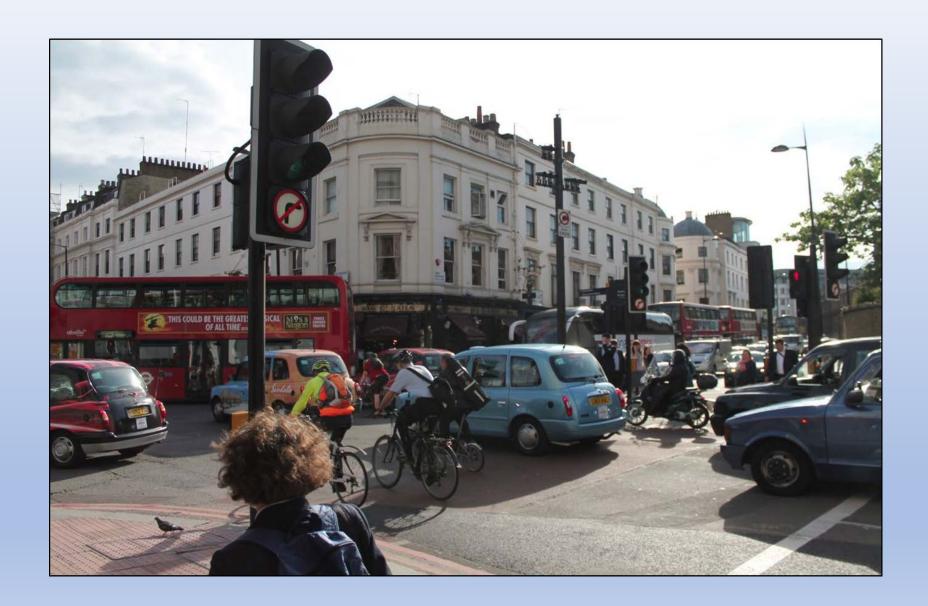
From being homeless to building homes.
"Now I've got my own place I've started working for a building firm.
I feel like a human being again."
Dean





## Victoria BID PUBLIC REALM WORKSHOP - SELECTED PROJECTS MAP





#### THE FUTURE OF HATTON GARDEN



#### HATTONGARDEN



www.hatton-garden.london

#### **Business Plan**

# BID went live in October 2016

Levy income just over £2 million

BID term 4,5 years HATTON GARDEN BID PROPOSAL

Partnership is a catalyst for busines arowth in Hatton Garden

HATTONGARDEN

79% voted YES to the BID

330 member businesses



#### The Hatton Garden BID is focusing on four priority themes:

- Better business connections and representation for the business community
- ➤ High quality public realm
- Area promotion and profile raising
- > Enhanced environment







#### 闡

#### **Christmas in Hatton Garden**







#### Daniel Christopher Jewellery

Set hearts a-flutter with this bold heart-shaped diamond ring. Set with a 2.13ct H colour VVS2 clarity diamond, this platinum design is one for the romantics. The diamond is certified by the GIA, and is complemented by three rows of pavé-set diamonds in the shoulders.

£25,000



#### **London Rocks**

Set with a fancy Asscher cut diamond, this 18ct white and rose gold engagement ring is handmade in the London Rocks studio, Hatton Garden's exciting contemporary jeweller. The perfect design for a modern bride, this ring can also be made bespoke with yellow diamonds.

From £2,850



# otherwise engaged.

Hatton Garden is renowned for its world-class engagement rings, with beautiful hand-made designs, bespoke creations and a chance to choose your perfect diamond. Make her Christmas and New Year one to remember — go on, ask those four little words...



Savvy + Sand

Part of the Helrloom collection,

is an heldoom in the making,

£5,000

this elaborate engagement ring

is set with a 0.95ct vintage old cut

cushion-shape diamond, captured in

contrasting rose and white 18ct gold.

Inspired by the Art Deco era, this ring

#### Elegantly adoming the finger, this

engagement ring will dazzle admirers with its 5.67ct marguise-cut G VS1 diamond. Mounted in platinum, this captivating design is finished with a full diamond-set halo surrounding the central stone and additional diamonds trailing over its shoulders.

Price on Application



#### Solitaire

Dare to be different with your proposal choose a fancy-cut diamond such as this striking pear shape. At over 3ct, this perfect pear-shape diamond will glitter from across the room, with a contemporary halo design that makes it a must-have for modern brides-to-be. How could she say no?

Price on Application



Part of the exclusive Gabriel & Co. callection, this platinum and 18ct rose gold ring is on-trend, mixing precious metals for a design that is both traditional and contemporary. Precious platinum claws hold a central oval diamond, while total attention to detail is highlighted by the diamondembellished rose gold bridge.

Price on Application





Precious platinum shines for this vintage-style halo ring. Set with a 1.18ct 'E' colour vintage cushionshape diamond, it's the little details that set this ring apart. Beautiful millegrain details highlight the shoulders, where round brilliant-cut diamonds add

27,724



#### Rennie & Co.

a modern touch.



If a vintage engagement ring is her dream, this Georgian two-row coronet cluster ring is the answer. Dating back to 1740, it is set with a 1ct central cushion-shape old mine diamond encircled by further old mine diamonds. Captured in yellow gold with silver settings, this ring is as unique as she is.



Go for bespoke this Christmas with

a dazzling design that captures her

style and personality perfectly. This

ring stands out from the crowd with

its pretty accent of pink sapphires.

oval-cut diamond engagement

Heming

set in a halo.





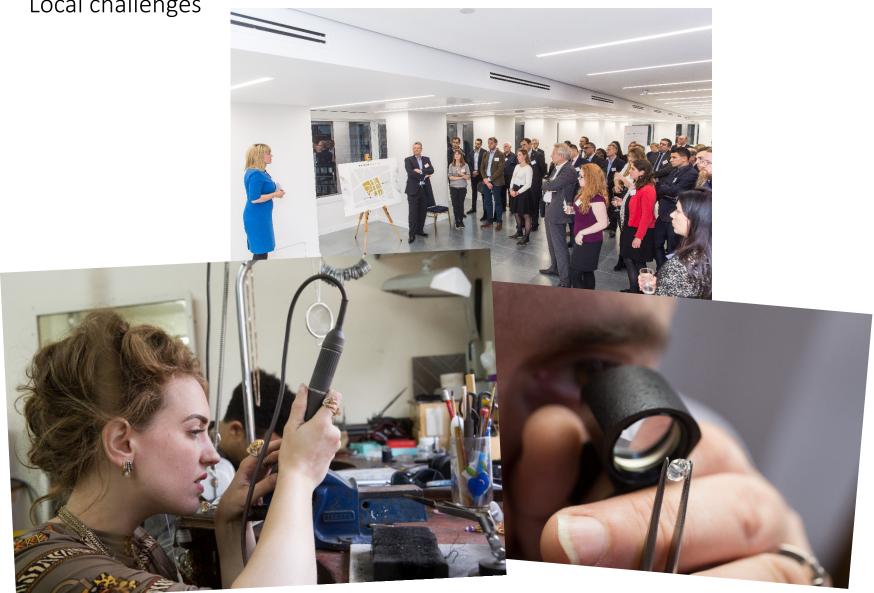


#### Business networking





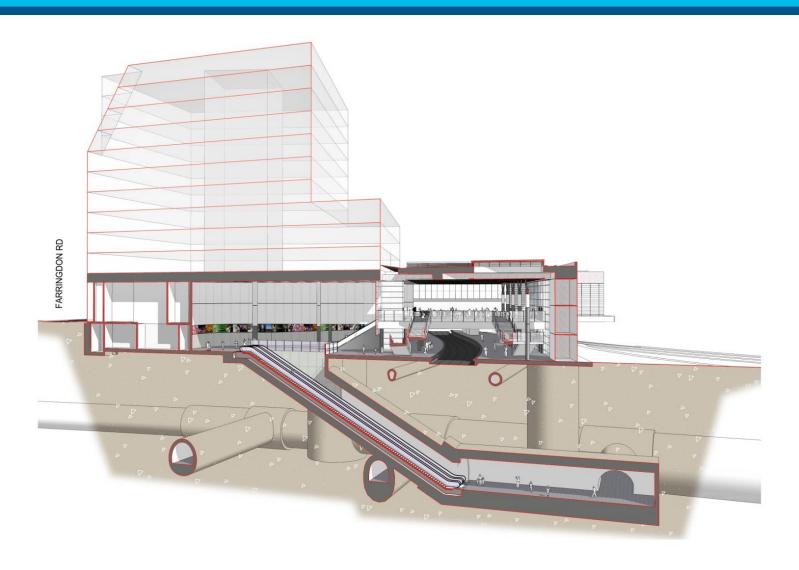
Local challenges







# Western ticket hall & over-site development







#### HATTONGARDEN



www.hatton-garden.london

#### **Achievements**

- Cover 380 hectares across London
- Primera has generated over £25m of income from BIDs
- Unlocked over £7bn of income through BID development
- Work with over 15,000 businesses
- Created 20 partnerships
- 250,000 Employees
- £420m is generated in business rates
- 2,000 people placed into work/200 formerly homeless
- 40% reduction in rough sleeping
- Promoting Air Quality and Public Realm
- 1 million attending events
- 1.5 million reach through digital media
- 500 volunteering opportunities